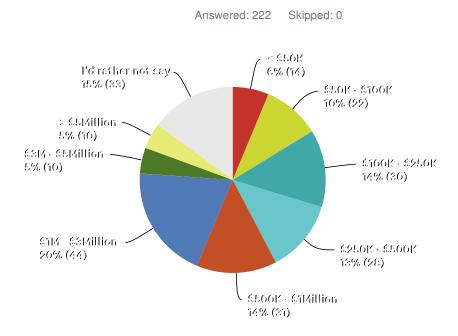


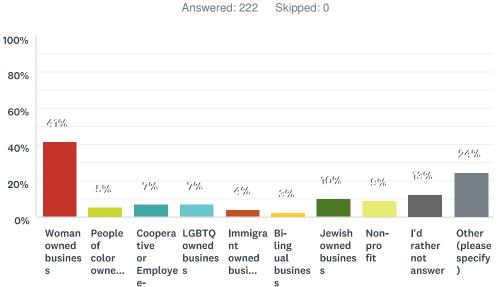
Q4 What is your position with the business?

| ANSWER CHOICES | RESPONSES | |
|------------------------|-----------|-----|
| Owner | 68% | 150 |
| Manager | 27% | 60 |
| Employee | 10% | 22 |
| Total Respondents: 222 | | |

Q8 Revenue This information will remain confidential and only used to provide a summary of all respondents.



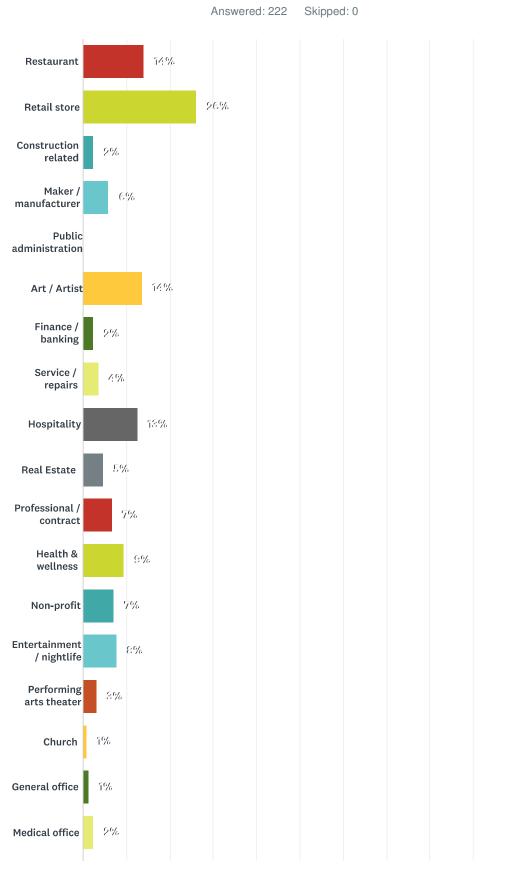
| ANSWER CHOICES | RESPONSES | |
|---------------------|-----------|-------|
| < \$50K | 6% 14 | , |
| \$50K - \$100K | 10% 22 | 2 |
| \$100K - \$250K | 14% 30 |) |
| \$250K - \$500K | 13% 28 | ; |
| \$500K - \$1Million | 14% 31 | |
| \$1M - \$3Million | 20% 44 | , |
| \$3M - \$5Million | 5% 10 |) |
| > \$5Million | 5% 10 |) |
| I'd rather not say | 15% 33 | ; |
| TOTAL | 222 | 2 |



Q9 Please select all that apply

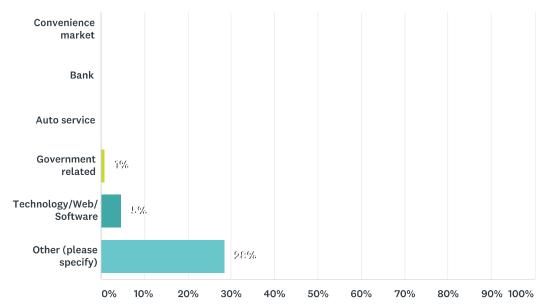
| ANSWER CHOICES | RESPONSES | |
|--|-----------|----|
| ANONEN ONOIDED | | |
| Woman owned business | 41% | 92 |
| People of color owned business | 5% | 12 |
| Cooperative or Employee-owned business | 7% | 16 |
| LGBTQ owned business | 7% | 16 |
| Immigrant owned business | 4% | 9 |
| Bi-lingual business | 3% | 6 |
| Jewish owned business | 10% | 22 |
| Non-profit | 9% | 20 |
| I'd rather not answer | 13% | 28 |
| Other (please specify) | 24% | 54 |
| Total Respondents: 222 | | |

Q10 What is the nature of your business? Check more than one if appropriate.



SurveyMonkey

2018 Downtown Business Census



| Restaurant14%31Retail store26%58Construction related2%5Maker / manufacturer6%18Public administration0%0%Art / Artist14%30Finance / banking2%5Service / repairs4%8Hospitality13%28Real Estate5%10Professional / contract7%15Health & wellness9%21Non-profit7%16Entertainment / nightlife8%17Performing arts theater3%7Church1%2%General office1%3Medical office5%0Bank0%0Auto service0%0Government related1%0%Government related1%0% | ANSWER CHOICES | RESPONSES | |
|--|---------------------------|-----------|----|
| Construction related 2% 5 Maker / manufacturer 6% 13 Public administration 0% 0 Art / Artist 14% 30 Finance / banking 2% 5 Service / repairs 4% 8 Hospitality 13% 28 Real Estate 5% 10 Professional / contract 7% 15 Health & wellness 9% 21 Non-profit 7% 16 Entertainment / nightlife 8% 17 Performing arts theater 3% 7 Church 1% 3 Medical office 1% 3 General office 1% 3 Medical office 0% 0 Bank 0% 0 | Restaurant | 14% | 31 |
| Maker / manufacturer 6% 13 Public administration 0% 0 Art / Artist 14% 30 Finance / banking 2% 5 Service / repairs 4% 8 Hospitality 13% 28 Real Estate 5% 10 Professional / contract 7% 15 Heatth & wellness 9% 21 Non-profit 7% 16 Entertainment / nightlife 8% 17 Performing arts theater 3% 7 General office 1% 3 Medical office 2% 5 Convenience market 0% 0 Bank 0% 0% 0 | Retail store | 26% | 58 |
| Public administration 0% 0 Art / Artist 14% 30 Finance / banking 2% 5 Service / repairs 4% 8 Hospitality 13% 28 Real Estate 5% 10 Professional / contract 7% 15 Heatth & wellness 9% 21 Non-profit 7% 16 Entertainment / nightlife 8% 17 Performing arts theater 3% 7 Church 1% 3 Medical office 2% 5 Econvenience market 0% 0 Bank 0% 0 Arto service 0% 0 | Construction related | 2% | 5 |
| Art / Artist 14% 30 Finance / banking 2% 5 Service / repairs 4% 8 Hospitality 13% 28 Real Estate 5% 10 Professional / contract 7% 15 Health & wellness 9% 21 Non-profit 7% 16 Entertainment / nightlife 8% 17 Performing arts theater 3% 7 Church 1% 2 General office 1% 3 Medical office 2% 5 Convenience market 0% 0 Bank 0% 0 | Maker / manufacturer | 6% | 13 |
| Finance / banking 2% 5 Service / repairs 4% 8 Hospitality 13% 28 Real Estate 5% 10 Professional / contract 7% 15 Health & wellness 9% 21 Non-profit 7% 16 Entertainment / nightlife 8% 17 Performing arts theater 3% 7 Church 1% 2 General office 1% 3 Medical office 2% 5 Convenience market 0% 0 Bank 0% 0 Auto service 0% 0 | Public administration | 0% | 0 |
| Finance relating4%8Service / repairs4%8Hospitality13%28Real Estate5%10Professional / contract7%15Health & wellness9%21Non-profit7%16Entertainment / nightlife8%17Performing arts theater3%7Church1%2General office1%3Medical office2%5Convenience market0%0Bank0%0Auto service0%0 | Art / Artist | 14% | 30 |
| Hospitality 13% 28 Real Estate 5% 10 Professional / contract 7% 15 Health & wellness 9% 21 Non-profit 7% 16 Entertainment / nightlife 8% 17 Performing arts theater 3% 7 Church 1% 2 General office 1% 3 Medical office 2% 5 Convenience market 0% 0 Bank 0% 0 | Finance / banking | 2% | 5 |
| Real Estate 5% 10 Professional / contract 7% 15 Health & wellness 9% 21 Non-profit 7% 16 Entertainment / nightlife 8% 17 Performing arts theater 3% 7 Church 1% 2 General office 1% 3 Medical office 2% 5 Convenience market 0% 0 Bank 0% 0 | Service / repairs | 4% | 8 |
| Professional / contract7%15Health & wellness9%21Non-profit7%16Entertainment / nightlife8%17Performing arts theater3%7Church1%2General office1%3Medical office2%5Convenience market0%0Bank0%0Auto service0%0 | Hospitality | 13% | 28 |
| Health & wellness9%21Non-profit7%16Entertainment / nightlife8%17Performing arts theater3%7Church1%2General office1%3Medical office2%5Convenience market0%0Bank0%0Auto service0%0 | Real Estate | 5% | 10 |
| Non-profit7%16Entertainment / nightlife8%17Performing arts theater3%7Church1%2General office1%3Medical office2%5Convenience market0%0Bank0%0Auto service0%0 | Professional / contract | 7% | 15 |
| Entertainment / nightlife8%17Performing arts theater3%7Church1%2General office1%3Medical office2%5Convenience market0%0Bank0%0Auto service0%0 | Health & wellness | 9% | 21 |
| Performing arts theater3%7Church1%2General office1%3Medical office2%5Convenience market0%0Bank0%0Auto service0%0 | Non-profit | 7% | 16 |
| Church 1% 2 General office 1% 3 Medical office 2% 5 Convenience market 0% 0 Bank 0% 0 Auto service 0% 0 | Entertainment / nightlife | 8% | 17 |
| General office1%3Medical office2%5Convenience market0%0Bank0%0Auto service0%0 | Performing arts theater | 3% | 7 |
| Medical office 2% 5 Convenience market 0% 0 Bank 0% 0 Auto service 0% 0 | Church | 1% | 2 |
| Convenience market 0% 0 Bank 0% 0 Auto service 0% 0 | General office | 1% | 3 |
| Bank 0% 0 Auto service 0% 0 | Medical office | 2% | 5 |
| Auto service 0% 0 | Convenience market | 0% | 0 |
| | Bank | 0% | 0 |
| Government related 1% 2 | Auto service | 0% | 0 |
| | Government related | 1% | 2 |

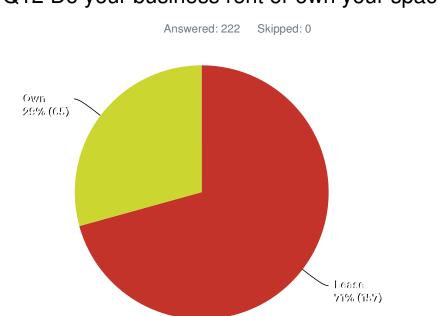
2018 Downtown Business Census

SurveyMonkey

| Technology/Web/Software | 5% | 10 |
|-------------------------|-----|----|
| Other (please specify) | 28% | 63 |
| Total Respondents: 222 | | |

Q11 How many years has this business operated in downtown?

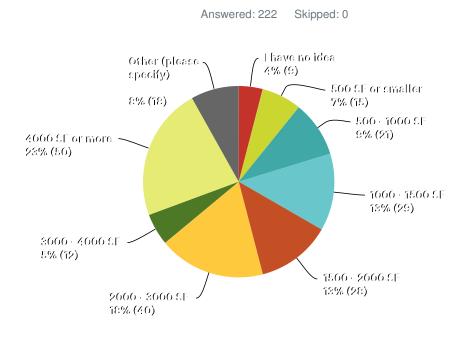
| | A | nswered: 222 Skipped: 0 | |
|------------------------------|--|--|-----|
| Ereater years 14% (\$0 | greater than 30 year: 16% (36) than 20) greater than 10 year: | Lees than one year 5% (11) 7 to 5 years 19% (97) 6 to 6 years 18% (39) 7 to 10 years 18% (99) | |
| ANSWER CHOICES | | RESPONSES | |
| Less than one year | | 5% | 11 |
| 1 to 3 years | | 12% | 27 |
| 4 to 6 years | | 18% | 39 |
| 7 to 10 years | | 13% | 29 |
| greater than 10 years | | 23% | 50 |
| greater than 20 years | | 14% | 30 |
| greater than 30 years | | 16% | 36 |
| TOTAL | | | 222 |



| Q12 Do your business rent or own your space | ? |
|---|---|
|---|---|

| ANSWER CHOICES | RESPONSES | |
|----------------|-----------|--------|
| Lease | 71% 157 | , |
| Own | 29% 65 | ; |
| TOTAL | 222 | , - |

Q14 How big is your store/office/business in square feet (SF)? *multiply the length by the width to get SF



| ANSWER CHOICES | RESPONSES | |
|------------------------|-----------|-----|
| I have no idea | 4% | 9 |
| 500 SF or smaller | 7% | 15 |
| 500 - 1000 SF | 9% | 21 |
| 1000 - 1500 SF | 13% | 29 |
| 1500 - 2000 SF | 13% | 28 |
| 2000 - 3000 SF | 18% | 40 |
| 3000 - 4000 SF | 5% | 12 |
| 4000 SF or more | 23% | 50 |
| Other (please specify) | 8% | 18 |
| TOTAL | | 222 |

Answered: 222 Skipped: 0 100% 9% 7% **5**% 12% **17%** 19% 13% 18% 36% 80% 38% 43% 31% 60% 56% 37% 50% 31% 40% 23% 14% 20% 6% 22% 25% 23% 19% 14% 15% 13% 2% 0% am Does not would l don't I would I would | can't open all apply to be open be open be open be open have a the hours store but more me more more more I need... hours ... would... hours ... hours ... hours ...

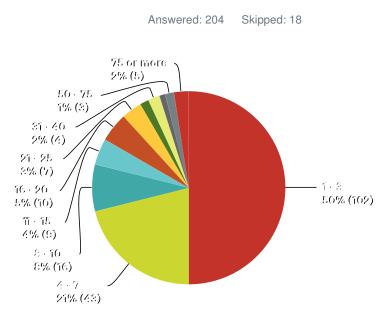
Q15 What are your thoughts on store hours?

| _ | | |
|---|-------------------|----------|
| | Strongly disagree | Disagree |

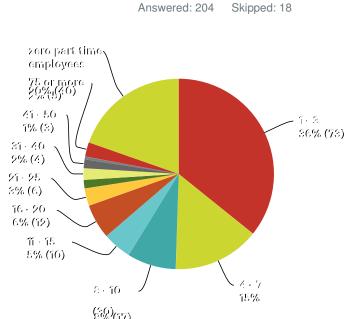
📕 Neutral 🛛 📄 Agree

Strongly agree

| | STRONGLY DISAGREE | DISAGREE | NEUTRAL | AGREE | STRONGLY AGREE | TOTAL | WEIGHTED AVERAGE |
|--|----------------------|-----------|------------|-----------|-------------------|-------|---------------------|
| I am open all the hours I need to be | 2% 5 | 3% 7 | 22% 49 | 37% 82 | 36% 79 | 222 | 4.00 |
| Does not apply to me | 14% 32 | 6% 14 | 50% 112 | 10% 22 | 19% 42 | 222 | 3.13 |
| I would be open more hours if I were sure of increased sales | 15% 33 | 14% 30 | 31% 69 | 23% 52 | 17% 38 | 222 | 3.14 |
| I don't have a store but would like it if shops were open more hours | 13% 29 | 9% 21 | 56% 124 | 13% 28 | 9% 20 | 222 | 2.95 |
| I would be open more hours but I would need more staff | 23% 50 | 22% 48 | 31% 68 | 18% 41 | 7% 15 | 222 | 2.65 |
| I would be open more hours if everyone else was | 19% 43 | 24% 54 | 43% 95 | 9% 20 | 5% 10 | 222 | 2.55 |
| I can't be open more hours for personal reasons | 25% 55 | 23% 52 | 38% 84 | 12% 26 | 2% 5 | 222 | 2.43 |



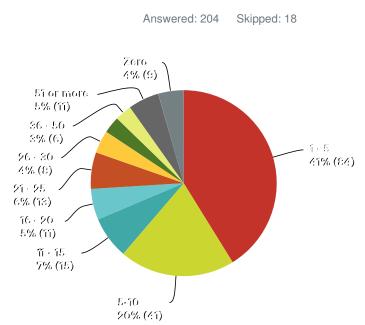
| ANSWER CHOICES | RESPONSES | |
|----------------|-----------|-----|
| 1 - 3 | 50% | 102 |
| 4 - 7 | 21% | 43 |
| 8 - 10 | 8% | 16 |
| 11 - 15 | 4% | 9 |
| 16 - 20 | 5% | 10 |
| 21 - 25 | 3% | 7 |
| 26 - 30 | 1% | 3 |
| 31 - 40 | 2% | 4 |
| 41 - 50 | 1% | 2 |
| 50 - 75 | 1% | 3 |
| 75 or more | 2% | 5 |
| TOTAL | | 204 |



Q17 How many part time employees do you have?

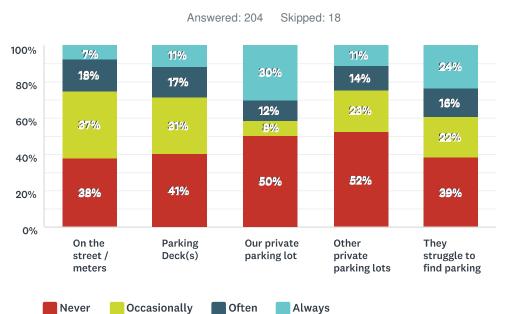
| 8%(1 | 7) | |
|--------------------------|-----------|-----|
| ANSWER CHOICES | RESPONSES | |
| 1 - 3 | 36% | 73 |
| 4 - 7 | 15% | 30 |
| 8 - 10 | 8% | 17 |
| 11 - 15 | 5% | 10 |
| 16 - 20 | 6% | 12 |
| 21 - 25 | 3% | 6 |
| 26 - 30 | 1% | 3 |
| 31 - 40 | 2% | 4 |
| 41 - 50 | 1% | 3 |
| 50 - 75 | 0% | 1 |
| 75 or more | 2% | 5 |
| zero part time employees | 20% | 40 |
| TOTAL | | 204 |

Q18 How many employees drive to work and need parking?



| ANSWER CHOICES | RESPONSES | |
|----------------|-----------|-----|
| 1 - 5 | 41% | 84 |
| 5-10 | 20% | 41 |
| 11 - 15 | 7% | 15 |
| 16 - 20 | 5% | 11 |
| 21 - 25 | 6% | 13 |
| 26 - 30 | 4% | 8 |
| 31 - 35 | 3% | 6 |
| 36 - 50 | 3% | 6 |
| 51 or more | 5% | 11 |
| Zero | 4% | 9 |
| TOTAL | | 204 |

Q19 Where do employees park? Select all that apply.

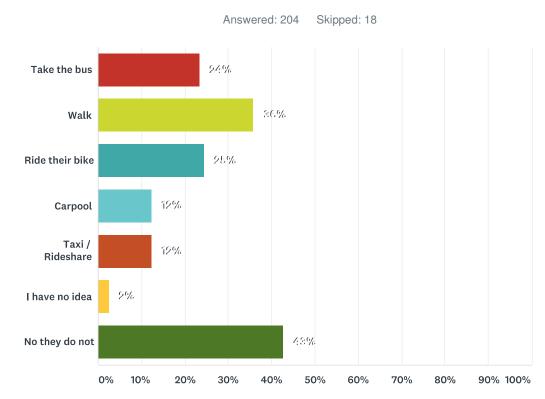


Never

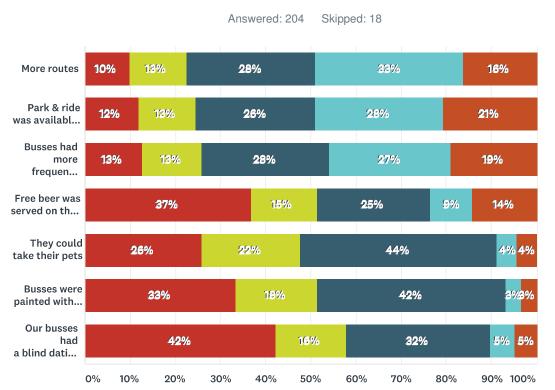
Often 🗌 Always

| | NEVER | OCCASIONALLY | OFTEN | ALWAYS | TOTAL |
|-------------------------------|-------|--------------|-------|--------|-------|
| On the street / meters | 38% | 37% | 18% | 7% | |
| | 78 | 75 | 36 | 15 | 204 |
| Parking Deck(s) | 41% | 31% | 17% | 11% | |
| | 83 | 63 | 35 | 23 | 204 |
| Our private parking lot | 50% | 8% | 12% | 30% | |
| | 103 | 16 | 24 | 61 | 204 |
| Other private parking lots | 52% | 23% | 14% | 11% | |
| | 107 | 47 | 28 | 22 | 204 |
| They struggle to find parking | 39% | 22% | 16% | 24% | |
| | 79 | 45 | 32 | 48 | 204 |

Q20 Does your staff arrive other ways than cars? (pick all that apply)



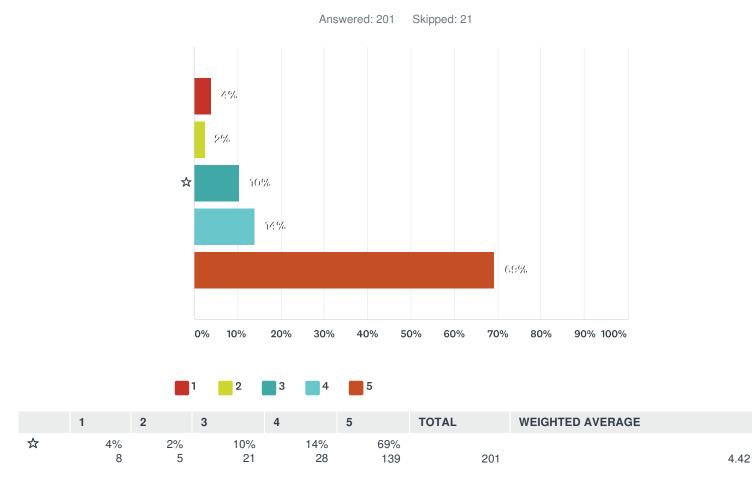
| ANSWER CHOICES | RESPONSES | |
|------------------------|-----------|----|
| Take the bus | 24% | 48 |
| Walk | 36% | 73 |
| Ride their bike | 25% | 50 |
| Carpool | 12% | 25 |
| Taxi / Rideshare | 12% | 25 |
| I have no idea | 2% | 5 |
| No they do not | 43% | 87 |
| Total Respondents: 204 | | |



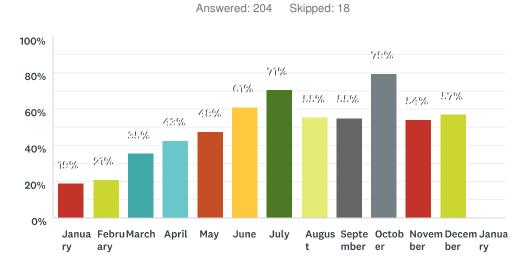
Q21 Would more employees take public transportation to work if

| Strongly disagree 🛑 Disagree 🛑 Neutral 🛑 Agree 🛑 Strongly agree | | | | | | | |
|--|----------------------|-----------|-----------|-----------|-------------------|-------|---------------------|
| | STRONGLY DISAGREE | DISAGREE | NEUTRAL | AGREE | STRONGLY AGREE | TOTAL | WEIGHTED AVERAGE |
| More routes | 10% 20 | 13% 26 | 28% 58 | 33% 67 | 16% 33 | 204 | 3.33 |
| Park & ride was available (free / low cost parking in periphery lots with shuttle service) | 12% 24 | 13% 26 | 26% 54 | 28% 58 | 21% 42 | 204 | 3.33 |
| Busses had more frequent service | 13% 26 | 13% 27 | 28% 57 | 27% 55 | 19% 39 | 204 | 3.26 |
| Free beer was served on the bus | 37% 75 | 15% 30 | 25% 51 | 9% 19 | 14% 29 | 204 | 2.50 |
| They could take their pets | 26% 53 | 22% 44 | 44% 89 | 4% 9 | 4% 9 | 204 | 2.40 |
| Busses were painted with cool murals | 33% 68 | 18% 37 | 42% 85 | 3% 7 | 3% 7 | 204 | 2.25 |
| Our busses had a blind dating service | 42% 86 | 16% 32 | 32% 65 | 5% 11 | 5% 10 | 204 | 2.15 |

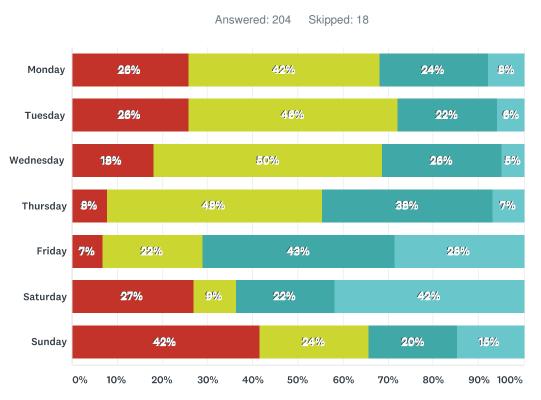
Q22 Would you like downtown to have a high frequency downtown shuttle that runs every 15 minutes? (five stars = Big Yes)



Q23 What are the busiest months of the year for your business? Check all that apply.



ANSWER CHOICES RESPONSES 19% 39 January 21% 43 February 35% 72 March 43% 87 April 48% 97 May 61% 124 June 71% 144 July 55% 113 August 55% 112 September 79% 162 October 54% 110 November 57% 116 December 0% 0 January Total Respondents: 204



Q24 What are your busiest days of the week?

📕 Slooooow 💦 🚺 Steady

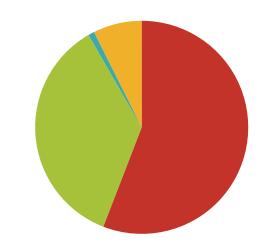
Slammed

| | SLOOOOOW | STEADY | BUSY | SLAMMED | TOTAL | WEIGHTED AVERAGE | |
|-----------|----------|--------|------|---------|-------|------------------|------|
| Monday | 26% | 42% | 24% | 8% | | | |
| | 53 | 86 | 49 | 16 | 204 | | 2.14 |
| Tuesday | 26% | 46% | 22% | 6% | | | |
| | 53 | 94 | 45 | 12 | 204 | | 2.08 |
| Wednesday | 18% | 50% | 26% | 5% | | | |
| | 37 | 103 | 54 | 10 | 204 | | 2.18 |
| Thursday | 8% | 48% | 38% | 7% | | | |
| | 16 | 97 | 77 | 14 | 204 | | 2.44 |
| Friday | 7% | 22% | 43% | 28% | | | |
| | 14 | 45 | 87 | 58 | 204 | | 2.93 |
| Saturday | 27% | 9% | 22% | 42% | | | |
| | 55 | 19 | 45 | 85 | 204 | | 2.78 |
| Sunday | 42% | 24% | 20% | 15% | | | |
| | 85 | 49 | 40 | 30 | 204 | | 2.07 |

Busy

Q25 How many employees live in downtown?

Answered: 204 Skipped: 18

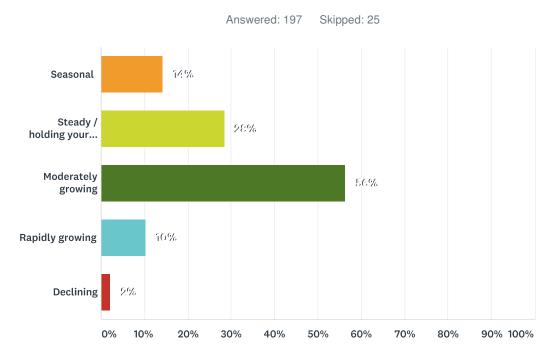


None Some Many

I don't know or this doesn't apply to my business

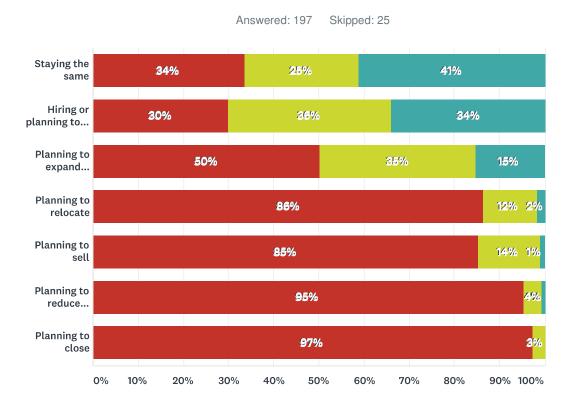
| ANSWER CHOICES | RESPONSES | |
|---|-----------|-----|
| None | 56% | 114 |
| Some | 36% | 73 |
| Many | 1% | 2 |
| I don't know or this doesn't apply to my business | 7% | 15 |
| TOTAL | | 204 |

Q26 How would you characterize your business' activity level?



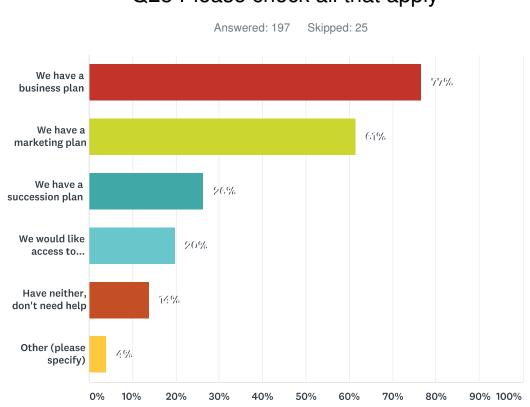
| ANSWER CHOICES | RESPONSES | |
|---------------------------|-----------|-----|
| Seasonal | 14% | 28 |
| Steady / holding your own | 28% | 56 |
| Moderately growing | 56% | 111 |
| Rapidly growing | 10% | 20 |
| Declining | 2% | 4 |
| Total Respondents: 197 | | |

Q27 Which description best characterizes your plans for the next 18 months?



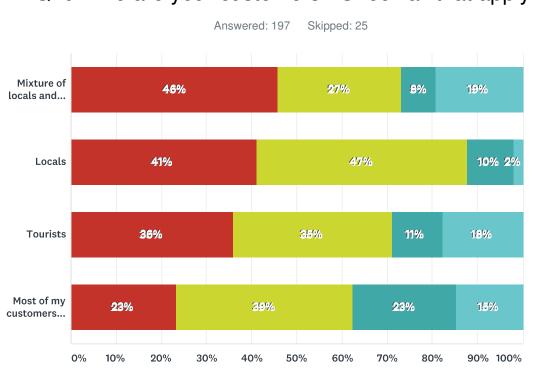
| No | Maybe | Yes |
|----|--------|-----|
| | Flaybe | 105 |

| | NO | MAYBE | YES | TOTAL |
|--|-----|-------|-----|-------|
| Staying the same | 34% | 25% | 41% | |
| | 66 | 50 | 81 | 197 |
| Hiring or planning to hire soon | 30% | 36% | 34% | |
| | 59 | 71 | 67 | 197 |
| Planning to expand operations or hours | 50% | 35% | 15% | |
| | 99 | 68 | 30 | 197 |
| Planning to relocate | 86% | 12% | 2% | |
| | 170 | 24 | 3 | 197 |
| Planning to sell | 85% | 14% | 1% | |
| | 168 | 27 | 2 | 197 |
| Planning to reduce operations or hours | 95% | 4% | 1% | |
| | 188 | 8 | 1 | 197 |
| Planning to close | 97% | 3% | 0% | |
| | 192 | 5 | 0 | 197 |



| ANSWER CHOICES | RESPONSES | |
|---|-----------|-----|
| We have a business plan | 77% | 151 |
| We have a marketing plan | 61% | 121 |
| We have a succession plan | 26% | 52 |
| We would like access to planning tools and aids | 20% | 39 |
| Have neither, don't need help | 14% | 27 |
| Other (please specify) | 4% | 8 |
| Total Respondents: 197 | | |

Q28 Please check all that apply

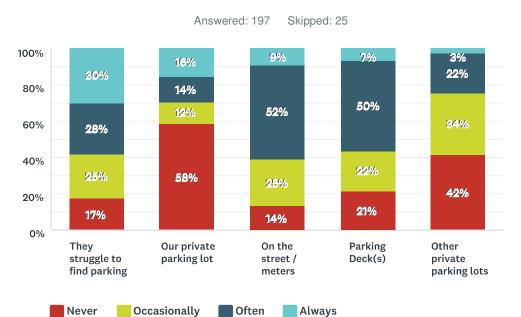


Q29 Who are your customers? Check all that apply.



| | MOST | SOME | FEW | NONE | TOTAL |
|---|------|------|-----|------|-------|
| Mixture of locals and tourists | 46% | 27% | 8% | 19% | |
| | 90 | 54 | 15 | 38 | 197 |
| Locals | 41% | 47% | 10% | 2% | |
| | 81 | 92 | 20 | 4 | 197 |
| Tourists | 36% | 35% | 11% | 18% | |
| | 71 | 69 | 22 | 35 | 197 |
| Most of my customers /clients are out of town | 23% | 39% | 23% | 15% | |
| | 46 | 77 | 45 | 29 | 197 |

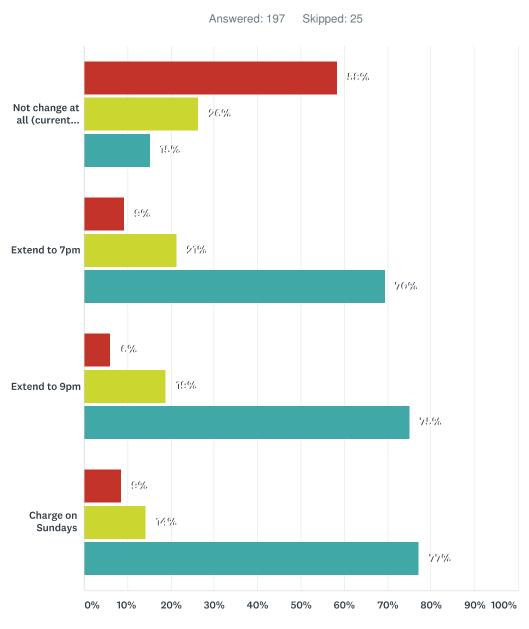
Q30 Where do your customers park? Select all that apply.



Never

🗌 Always

| | NEVER | OCCASIONALLY | OFTEN | ALWAYS | TOTAL |
|-------------------------------|-------|--------------|-------|--------|-------|
| They struggle to find parking | 17% | 25% | 28% | 30% | 107 |
| | 34 | 49 | 55 | 59 | 197 |
| Our private parking lot | 58% | 12% | 14% | 16% | |
| | 115 | 24 | 27 | 31 | 197 |
| On the street / meters | 14% | 25% | 52% | 9% | |
| | 27 | 50 | 102 | 18 | 197 |
| Parking Deck(s) | 21% | 22% | 50% | 7% | |
| | 42 | 44 | 98 | 13 | 197 |
| Other private parking lots | 42% | 34% | 22% | 3% | |
| | 82 | 67 | 43 | 5 | 197 |

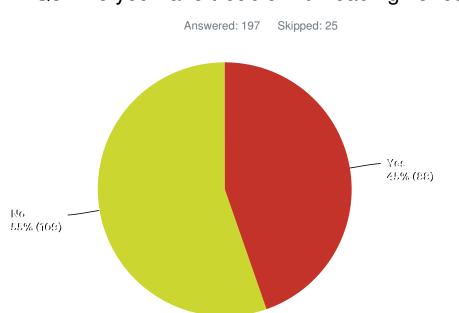


Q31 Parking meter fee hours should....

Neutral Disagree

Agree

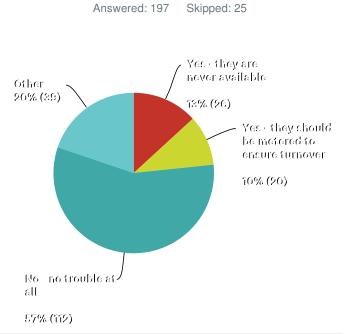
| | AGREE | NEUTRAL | DISAGREE | TOTAL |
|--|------------|-----------|------------|-------|
| Not change at all (currently Monday -Saturday 8am-6pm) | 58% 115 | 26% 52 | 15% 30 | 197 |
| Extend to 7pm | 9% 18 | 21% 42 | 70% 137 | 197 |
| Extend to 9pm | 6% 12 | 19% 37 | 75% 148 | 197 |
| Charge on Sundays | 9% 17 | 14% 28 | 77% 152 | 197 |



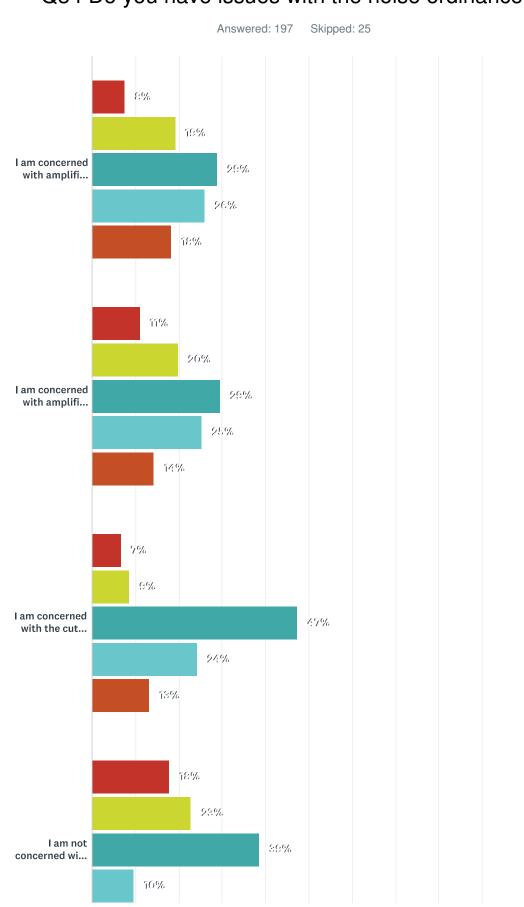
| Q32 Do you have trouble with | loading zones? |
|------------------------------|----------------|
|------------------------------|----------------|

| ANSWER CHOICES | RESPONSES | |
|----------------|-----------|-----|
| Yes | 45% | 88 |
| No | 55% | 109 |
| TOTAL | | 197 |

Q33 Do workers or customers have trouble with ADA/Handicap Access spaces?

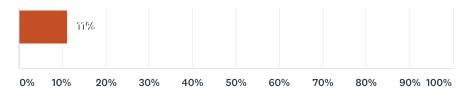


| ANSWER CHOICES | RESPONSES | |
|---|-----------|-----|
| Yes - they are never available | 13% | 26 |
| Yes - they should be metered to ensure turnover | 10% | 20 |
| No - no trouble at all | 57% | 112 |
| Other | 20% | 39 |
| TOTAL | | 197 |



Q34 Do you have issues with the noise ordinance?

2018 Downtown Business Census



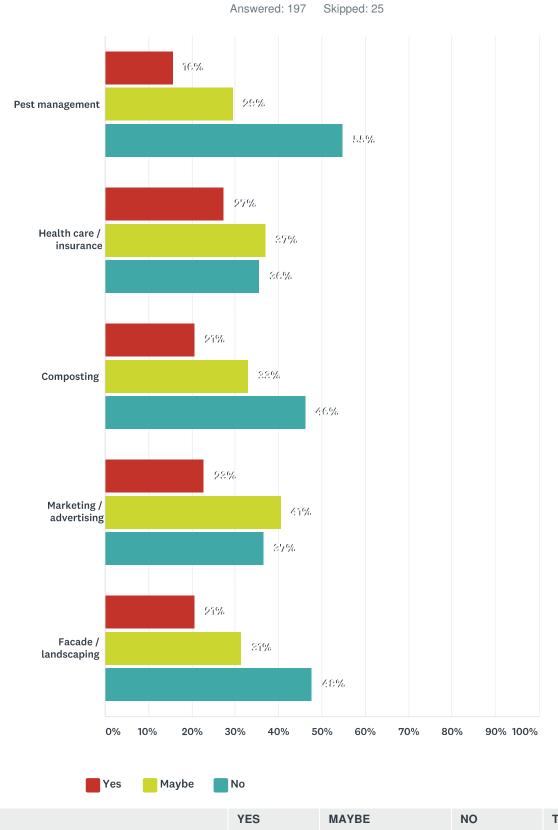
Strongly Agree Agree

Neutral Disagree

Strongly Disagree

| | STRONGLY AGREE | AGREE | NEUTRAL | DISAGREE | STRONGLY DISAGREE | TOTAL | WEIGHTED AVERAGE |
|---|-------------------|-----------|-----------|-----------|----------------------|-------|---------------------|
| I am concerned with amplified music or noise from establishments | 8% 15 | 19% 38 | 29% 57 | 26% 51 | 18% 36 | 197 | 3.28 |
| I am concerned with amplified music or noise from moving vehicles | 11% 22 | 20% 39 | 29% 58 | 25% 50 | 14% 28 | 197 | 3.12 |
| I am concerned with the cut off time | 7% 13 | 9% 17 | 47% 93 | 24% 48 | 13% 26 | 197 | 3.29 |
| I am not concerned with any of those | 18% 35 | 23% 45 | 39% 76 | 10% 19 | 11% 22 | 197 | 2.74 |

Q35 Are you interested in participating in a collaborative business efforts?

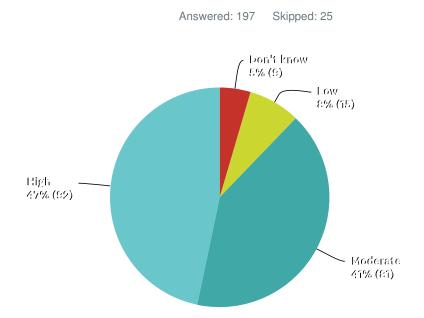


2018 Downtown Business Census

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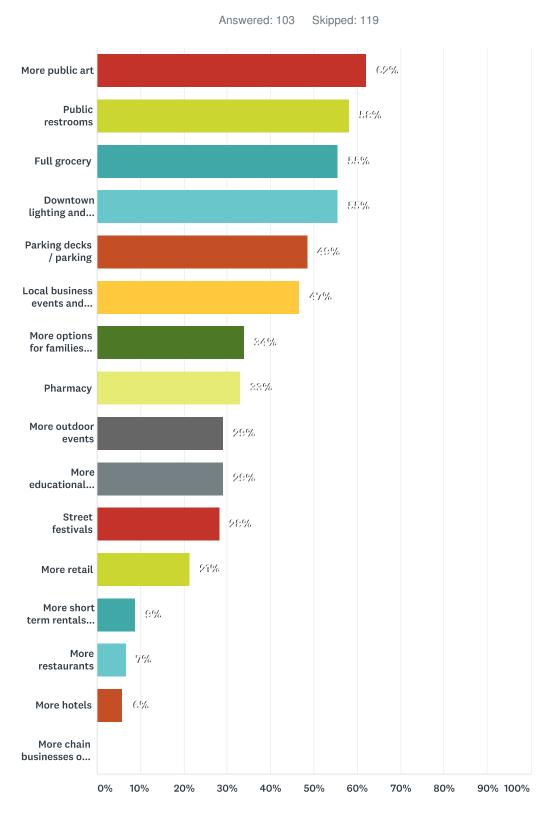
| Health care / insurance | 27% | 37% | 36% | |
|-------------------------|-----|-----|-----|-----|
| | 54 | 73 | 70 | 197 |
| Composting | 21% | 33% | 46% | |
| | 41 | 65 | 91 | 197 |
| Marketing / advertising | 23% | 41% | 37% | |
| | 45 | 80 | 72 | 197 |
| Facade / landscaping | 21% | 31% | 48% | |
| | 41 | 62 | 94 | 197 |
| | | | | |

Q36 How would you rate your overall confidence in the economic future and vitality of downtown?



| ANSWER CHOICES | RESPONSES | |
|----------------|-----------|-----|
| Don't know | 5% | 9 |
| Low | 8% | 15 |
| Moderate | 41% | 81 |
| High | 47% | 92 |
| TOTAL | | 197 |

Q37 What kind of businesses (products and services) would you like to see MORE OF downtown? Check all that apply.



ANSWER CHOICES

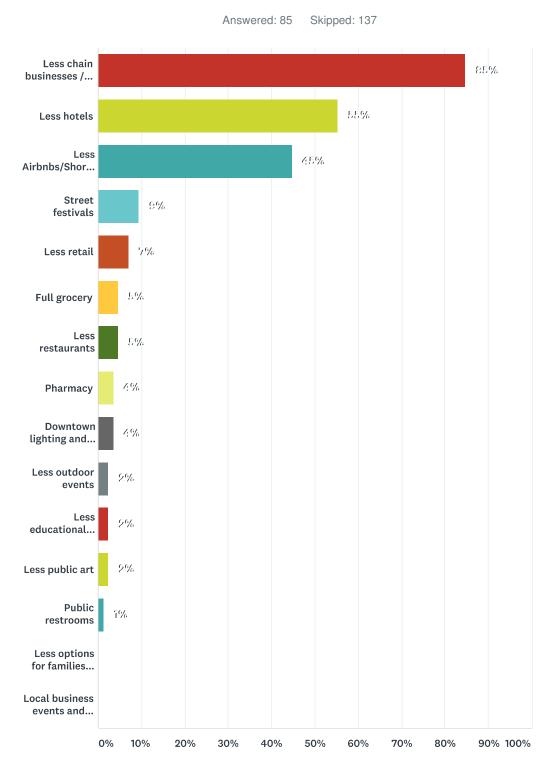
RESPONSES

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| More public art | 62% | 64 |
|---|-----|----|
| Public restrooms | 58% | 60 |
| Full grocery | 55% | 57 |
| Downtown lighting and decor | 55% | 57 |
| Parking decks / parking | 49% | 50 |
| Local business events and events | 47% | 48 |
| More options for families and children | 34% | 35 |
| Pharmacy | 33% | 34 |
| More outdoor events | 29% | 30 |
| More educational locations (i.e. AMOS) | 29% | 30 |
| Street festivals | 28% | 29 |
| More retail | 21% | 22 |
| More short term rentals / airbnbs | 9% | 9 |
| More restaurants | 7% | 7 |
| More hotels | 6% | 6 |
| More chain businesses or formula stores | 0% | 0 |
| Total Respondents: 103 | | |

Q38 What kind of businesses (products and services) would you like to see LESS OF downtown? Check all that apply.



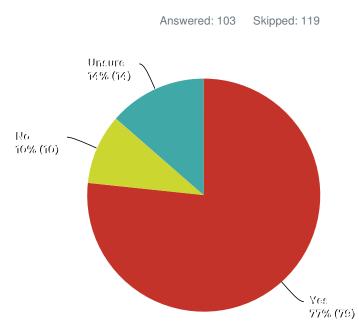
| ANSWER CHOICES | RESPONSES | |
|--|-----------|----|
| Less chain businesses / formula stores | 85% | 72 |
| Less hotels | 55% | 47 |

2018 Downtown Business Census

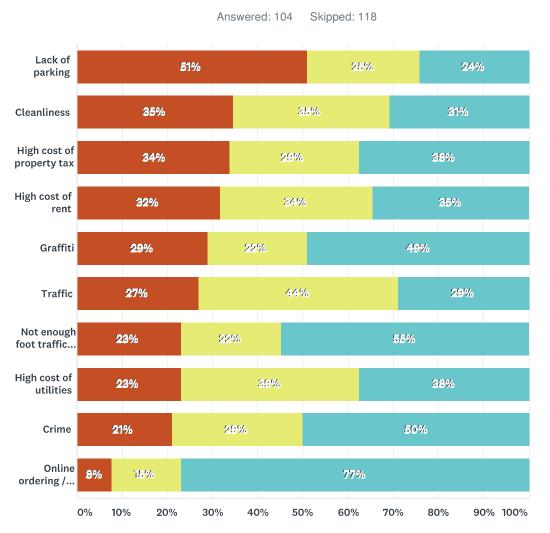
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| Less Airbnbs/Short term rentals | 45% | 38 |
|--|-----|----|
| Street festivals | 9% | 8 |
| Less retail | 7% | 6 |
| Full grocery | 5% | 4 |
| Less restaurants | 5% | 4 |
| Pharmacy | 4% | 3 |
| Downtown lighting and decor | 4% | 3 |
| Less outdoor events | 2% | 2 |
| Less educational locations (i.e. AMOS) | 2% | 2 |
| Less public art | 2% | 2 |
| Public restrooms | 1% | 1 |
| Less options for families and children | 0% | 0 |
| Local business events and local events | 0% | 0 |
| Total Respondents: 85 | | |

Q39 Would you like to see more housing options for locals in downtown?



| ANSWER CHOICES | RESPONSES |
|----------------|-----------|
| Yes | 77% 79 |
| No | 10% 10 |
| Unsure | 14% 14 |
| TOTAL | 103 |



Q42 What issues negatively affect your business?

Yes Naybe No

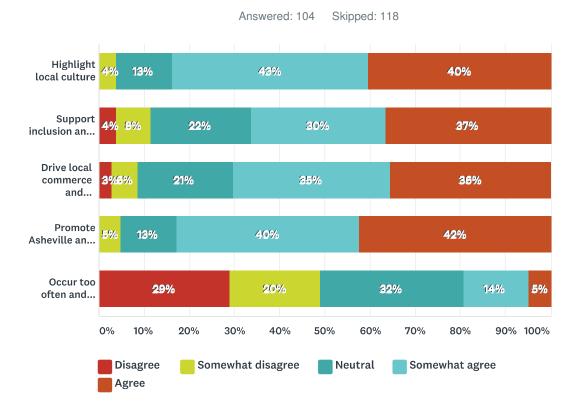
| | YES | MAYBE | NO | TOTAL | WEIGHTED AVERAGE | |
|------------------------------------|-----------|-----------|-----------|-------|---------------------|------|
| Lack of parking | 51% 53 | 25% 26 | 24% 25 | 104 | | 1.73 |
| Cleanliness | 35% 36 | 35% 36 | 31% 32 | 104 | | 1.96 |
| High cost of property tax | 34% 35 | 29% 30 | 38% 39 | 104 | | 2.04 |
| High cost of rent | 32% 33 | 34% 35 | 35% 36 | 104 | | 2.03 |
| Graffiti | 29% 30 | 22% 23 | 49% 51 | 104 | | 2.20 |
| Traffic | 27% 28 | 44% 46 | 29% 30 | 104 | | 2.02 |
| Not enough foot traffic/ customers | 23% 24 | 22% 23 | 55% 57 | 104 | | 2.32 |

2018 Downtown Business Census

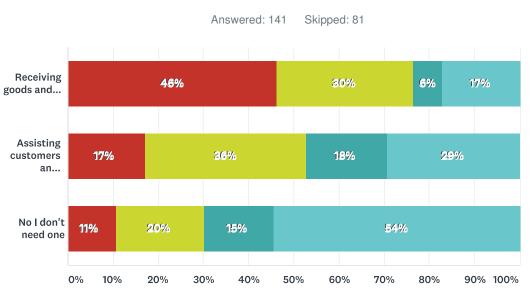
SurveyMonkey

| High cost of utilities | 23% 24 | 39% 41 | 38% 39 | 104 | 2.14 |
|---|-----------|-----------|-----------|-----|------|
| Crime | 21% 22 | 29% 30 | 50% 52 | 104 | 2.29 |
| Online ordering / showrooming (people using your store to compare with prices online) | 8% 8 | 15% 16 | 77% 80 | 104 | 2.69 |

Q43 How do you feel about Asheville's outdoor festivals and special events in downtown?



| | DISAGREE | SOMEWHAT DISAGREE | NEUTRAL | SOMEWHAT AGREE | AGREE | TOTAL | WEIGHTED AVERAGE |
|--|----------|----------------------|---------|-------------------|-------|-------|---------------------|
| Highlight local culture | 0% | 4% | 13% | 43% | 40% | | |
| | 0 | 4 | 13 | 45 | 42 | 104 | 4.20 |
| Support inclusion and help attract a | 4% | 8% | 22% | 30% | 37% | | |
| diverse audience | 4 | 8 | 23 | 31 | 38 | 104 | 3.88 |
| Drive local commerce and spending | 3% | 6% | 21% | 35% | 36% | | |
| | 3 | 6 | 22 | 36 | 37 | 104 | 3.94 |
| Promote Asheville and draw tourists to | 0% | 5% | 13% | 40% | 42% | | |
| downtown | 0 | 5 | 13 | 42 | 44 | 104 | 4.20 |
| Occur too often and should be limited | 29% | 20% | 32% | 14% | 5% | | |
| to fewer days / weekends a year | 30 | 21 | 33 | 15 | 5 | 104 | 2.46 |



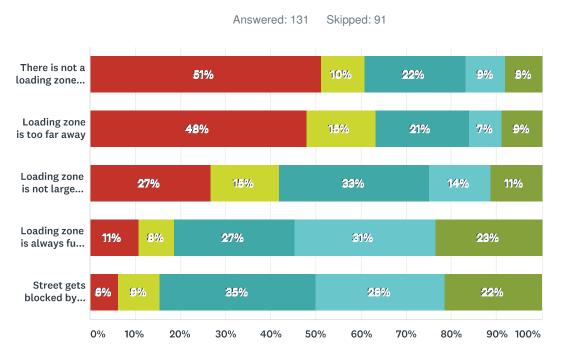
Q45 Does your business need / use a loading zone?

Often

Sometimes

🗖 Rarely 📄 Never

| | OFTEN | SOMETIMES | RARELY | NEVER | TOTAL |
|---------------------------------|-----------|-----------|-----------|-----------|-------|
| Receiving goods and shipments | 46% 65 | 30% 43 | 6% 9 | 17% 24 | 141 |
| Assisting customers and tenants | 17% 24 | 36% 50 | 18% 25 | 29% 41 | 140 |
| No I don't need one | 11% 13 | 20% 24 | 15% 19 | 54% 67 | 123 |



Q46 Please share your experience:

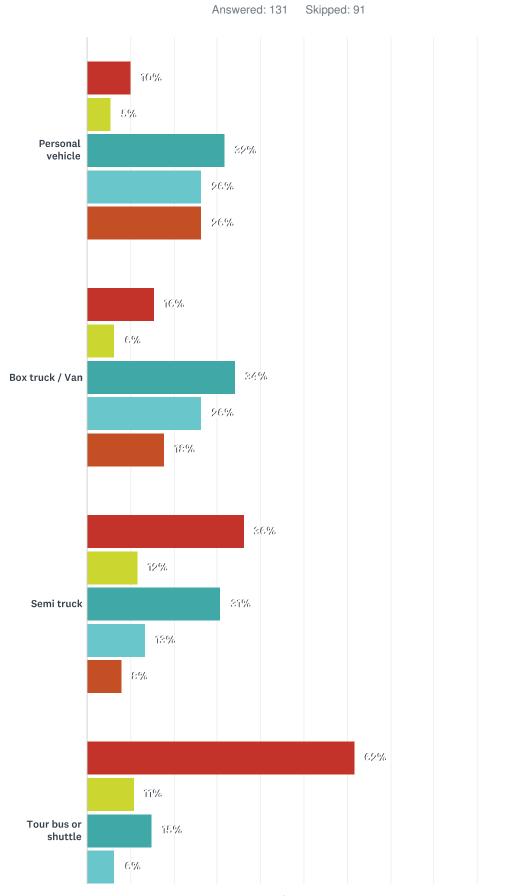
📕 Never 🛛 🔚 Rarely 🔤 Soi

Sometimes

Often 🛛 🔤 All th

All the darn time

| | NEVER | RARELY | SOMETIMES | OFTEN | ALL THE DARN TIME | TOTAL |
|--|-------|--------|-----------|-------|-------------------|-------|
| There is not a loading zone that I know of | 51% | 10% | 22% | 9% | 8% | |
| - | 64 | 12 | 28 | 11 | 10 | 125 |
| Loading zone is too far away | 48% | 15% | 21% | 7% | 9% | |
| | 60 | 19 | 26 | 9 | 11 | 125 |
| Loading zone is not large enough | 27% | 15% | 33% | 14% | 11% | |
| | 33 | 19 | 41 | 17 | 14 | 124 |
| Loading zone is always full when I need it | 11% | 8% | 27% | 31% | 23% | |
| | 14 | 10 | 34 | 40 | 30 | 128 |
| Street gets blocked by trucks | 6% | 9% | 35% | 28% | 22% | |
| | 8 | 12 | 45 | 37 | 28 | 130 |

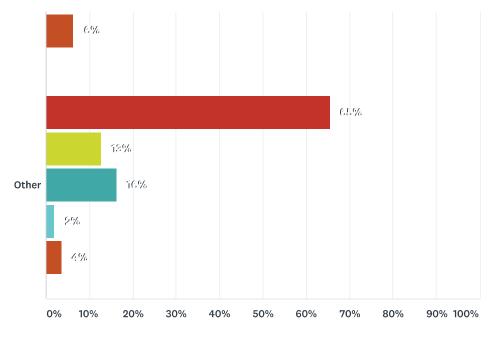


Q47 What size vehicle needs accommodated?

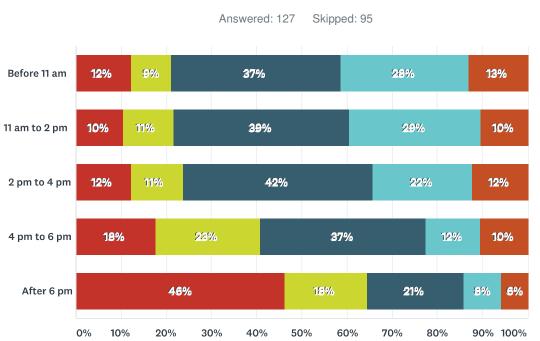
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SurveyMonkey

2018 Downtown Business Census



| Never Rarely Sometimes Often All the time | | | | | | |
|---|-----------|-----------|-----------|-----------|--------------|-------|
| | NEVER | RARELY | SOMETIMES | OFTEN | ALL THE TIME | TOTAL |
| Personal vehicle | 10% 13 | 5% 7 | 32% 41 | 26% 34 | 26% 34 | 129 |
| Box truck / Van | 16% 20 | 6% 8 | 34% 44 | 26% 34 | 18% 23 | 129 |
| Semi truck | 36% 46 | 12% 15 | 31% 39 | 13% 17 | 8% 10 | 127 |
| Tour bus or shuttle | 62% 79 | 11% 14 | 15% 19 | 6% 8 | 6% 8 | 128 |
| Other | 65% 72 | 13% 14 | 16% 18 | 2% 2 | 4% 4 | 110 |



Q48 What time of day do you need loading?

Never Rarely Sometimes Often

All the time

| | NEVER | RARELY | SOMETIMES | OFTEN | ALL THE TIME | TOTAL | WEIGHTED AVERAGE |
|---------------|-------|--------|-----------|-------|--------------|-------|------------------|
| Before 11 am | 12% | 9% | 37% | 28% | 13% | | |
| | 15 | 11 | 46 | 35 | 16 | 123 | 3.21 |
| 11 am to 2 pm | 10% | 11% | 39% | 29% | 10% | | |
| | 13 | 14 | 48 | 36 | 13 | 124 | 3.18 |
| 2 pm to 4 pm | 12% | 11% | 42% | 22% | 12% | | |
| | 15 | 14 | 51 | 27 | 15 | 122 | 3.11 |
| 4 pm to 6 pm | 18% | 23% | 37% | 12% | 10% | | |
| | 22 | 29 | 46 | 15 | 13 | 125 | 2.74 |
| After 6 pm | 46% | 18% | 21% | 8% | 6% | | |
| | 56 | 22 | 26 | 10 | 7 | 121 | 2.09 |